

## CORSARO & ASSOCIATES CO., LPA



JOSEPH G. CORSARO

### Helping clients weather economic turbulence through effective tax planning

ONCE BUSINESSES RETAIN THE LAW FIRM OF CORSARO & Associates Co., LPA, they are usually clients for life. In addition to the tax planning and corporate expertise that the firm's attorneys provide, they know they are working with lawyers who can help them thrive in good and bad economic times.

**LONG-TERM CLIENTS** "We have very loyal clients; many have been with me throughout my 27 years of practicing law," says firm founder Joseph Corsaro. "We develop relationships with

them, we get to know them—their business and their family. They know we will give them our blood, sweat and tears in representing them and trying to help them."

**PRACTICE AREAS** The firm specializes in all aspects of tax law, devising strategies to help businesses legally lower their tax burdens. Corsaro & Associates also handles general commercial law, such as contract review and negotiation, business agreements and succession planning. Other practice areas include civil and commercial litigation, employee benefits, intellectual property, mergers and acquisitions, real estate, and retirement and estate planning.

**TAX SPECIALIST** As a certified federal tax law specialist, Corsaro's tax counseling makes up the heart of his firm's services. Emphasizing that nearly 50 percent of a company's overhead goes to federal, state and local taxes, Corsaro uses tax law to his clients' benefit by deferring income, shifting income to a lower tax bracket and converting nondeductible expenses into tax deductible ones. He also ensures that businesses are structured to minimize taxes and evaluates companies' qualified retirement plans. Clients benefit from the firm's holistic look at all of their taxes, from individual, corporate and estate taxes to domestic and international taxes.

**PLANNING AND PROJECTING** "I think that's part of why our clients have stuck with us through these tough

economic times," says Corsaro, who was named to the *Ohio Super Lawyers*® list. "Their ability to successfully weather these storms is due in part from the advice they receive from us prior to the tough times. We are big advocates of keeping their overhead and debt low, which improves their cash flow."

**VENUE EXPERIENCE** Corsaro & Associates represents clients before all federal, state and local taxing bodies regarding audits and tax collections. Its attorneys also have expertise in handling cases before the Internal Revenue Service appeals division and in all phases of litigation before the United States Tax Court.

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